





Welcome Funds

Life Settlements. Simplified.®



TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

State of Montana

Insurance Producer License

State of Montana

License No: 3001910043

Insurance License

NPN: 3421401

Commissioner of Securities and Insurance Office of Montana State Auditor

WELCOME FUNDS INC.

Is licensed/authorized to engage in the business of insurance in the State of Montana in the capacity stated below:

LICENSE EFFECTIVE DATE

04/25/2022

LICENSE

Insurance Producer

EXPIRATION DATE

LINES OF AUTHORITY

Life, Viatical

Authorized Individuals:

DANIEL OHMAN

An insurance producer may not claim to be a representative of a particular insurer unless the producer is an appointed Insurance producer of that insurer pursuant to 33-17-236, M.C.A. Failure to comply shall result in administrative action. This license is continuous provided that the individual(s) named has (have) complied with all Montana insurance license requirements, including any continuing education requirements. This license must be on display in the place of business of the licensee and shall at all times be the property of the State of Montana. It must be returned to the Commissioner upon termination, suspension or revocation.

Troy Downing
State Auditor
Commission of Securities and Insurance



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A LETTER FROM THE FOUNDER

Dear Policy Owner/Insured:

As Founder & CEO of Welcome Funds, I would personally like to thank you for considering our team to serve as your personal representative in the secondary market for life insurance. We understand that you have choices in this process and we appreciate the opportunity to represent you. We also know that selling your life insurance policy is an important financial decision for you and your family, and our goal is to ensure that you are able to make this choice with confidence.

Welcome Funds is the one of the oldest and largest life settlement brokers in the United States and has assisted thousands of Americans since our founding in 2000. As your broker, we work diligently to represent your best interests during the entire transaction, from initial evaluation through the closing process. Our procedures consist of the following:

- Initial evaluation and review to determine eligibility;
- Evaluation Request assessment and processing;
- Medical records requests and life insurance policy verifications;
- Obtaining independent third party life expectancy report(s);
- Submission to authorized and/or state licensed secondary market buyers of life insurance policies;
- Best execution negotiations via an auction process in an effort to maximize the sales price of your policy;
- Closing services including contract review and assistance with closing contingency requirements.

In addition to the traditional procedure and lump sum cash settlements offered by the secondary market, we are also able to provide alternative options that you may want to consider, depending on your personal needs:

- 1. **Expedited Bid Process** for situations that require a fast turnaround time due to the possibility of a lapse or a personal financial crisis;
- 2. **Retained Death Benefit Offers** an offer to purchase the policy that includes a beneficiary of your choice maintaining some death benefit, with the buyer paying all future premiums. This can include a combination of a cash payout & retaining a portion of the death benefit. This option may not be available in all states or for all policies; or
- 3. <u>Life Insurance Loans</u> if you are interested in a loan using your life insurance policy as collateral, we can also work with multiple lending firms to secure financing. A loan option may not be available in all states or for all policies.

Please be sure to inform your advisor or your case manager if you would like to consider any of the above options. We would also like to recommend that you discuss the tax consequences of selling your life insurance policy with a tax advisor, as it is likely a taxable event, unless the insured qualifies for a viatical settlement or long-term care exemption in compliance with IRS codes. Additionally, we have attached a Consumer Guide to Understanding Life Settlements issued by the Kentucky Department of Insurance to provide an unbiased, independent description of selling policies in the secondary market.

As a reminder, you are under no obligation to sell your life insurance policy, in fact, if you need your coverage and can afford to maintain it, we highly recommend that you do so!

Once again, thank you for allowing us the opportunity to help you reach your financial goals and to represent you in the secondary market for the potential sale of your life insurance policy.

Sincerely,

John M. Welcom Founder & CEO

FORM WFI.WELCOME.EF1/17 © 2017 Welcome Funds Inc



PRIMARY INSURED'S PERSONAL INFORMATION

WELCOME FUNDS INC. 4755 TECHNOLOGY WAY SUITE 202 BOCA RATON, FL 33431 TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

EVALUATION REQUEST FOR SALE OF EXISTING LIFE INSURANCE

Fraud Warning: Any person who knowingly presents false information in an application for insurance or a life settlement contract is guilty of a crime & may be subject to fines & confinement in prison.

The information provided below shall be used to evaluate, underwrite and generate conditional offers for the sale of your life insurance policy.

PRIMARY INSURED NAME (AS LISTED WITH LIFE I	NSURANCE CARRIER)	DATE OF BIRTH		SOCIAL SECURITY NUMBER
CURRENT HOME ADDRESS				TELEPHONE NUMBER
СПУ		STATE		ZIP CODE
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUM	BER THAT HAS TREATED YO	U IN THE LAST 24 MONTI	HS FOR YOUR ILLNESS	
PLEASE PROVIDE A BRIEF DESCRIPTION OF YOU	R MEDICAL HISTORY			
SECONDARY INSURED'S PE	ERSONAL INFOR	MATION (IF API	PLICABLE – SURVIVORSHI	P ONLY)
SECONDARY INSURED NAME (AS LISTED WITH LIF	FE INSURANCE CARRIER)	DATE OF BIRTH		
				SOCIAL SECURITY NUMBER
CURRENT HOME ADDRESS				SOCIAL SECURITY NUMBER TELEPHONE NUMBER
CITY		STATE		
	SPECIALTY	STATE CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
СІТУ	SPECIALTY SPECIALTY		DATE LAST SEEN DATE LAST SEEN	TELEPHONE NUMBER ZIP CODE
CITY PRIMARY ATTENDING PHYSICIAN		CITY/STATE		TELEPHONE NUMBER ZIP CODE TELEPHONE NUMBER
PRIMARY ATTENDING PHYSICIAN OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY SPECIALTY	CITY/STATE CITY/STATE CITY/STATE	DATE LAST SEEN DATE LAST SEEN	TELEPHONE NUMBER ZIP CODE TELEPHONE NUMBER TELEPHONE NUMBER
PRIMARY ATTENDING PHYSICIAN OTHER PHYSICIANS SEEN IN LAST 5 YEARS OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY SPECIALTY IBER THAT HAS TREATED YO	CITY/STATE CITY/STATE CITY/STATE	DATE LAST SEEN DATE LAST SEEN	TELEPHONE NUMBER ZIP CODE TELEPHONE NUMBER TELEPHONE NUMBER

If there are additional physicians or if there is additional medical information, then please attach a separate sheet with complete details.

LIFE INSURANCE COMPANY		POLIC	Y NUMBER		ISSUE DATE
FACE AMOUNT		TOTAL	POLICY LOAN AMOUNT		CASH SURRENDER VALUE
☐ Individual	☐ Joint Survivorship	☐ Group	Other		
TYPE OF POLICY (PLEASE CHE	CCK ONE)				
IF A GROUP POLICY, PLEASE P	ROVIDE NAME, ADDRESS, AND TEI	EPHONE NUMBER OF THE	CONTACT WITH THE ISSUIN	G GROUP	
☐ Term	□ WL	□ UL	Other:		
CLASSIFICATION OF POLICY (I	PLEASE CHECK ONE)				
☐ Annually	☐ Semi-Annually	☐ Quarterly	■ Monthly	\$	
POLICY PREMIUM PAYMENT (I	PLEASE CHECK THE APPROPRIATI	E BOX)		PREMIUM A	AMOUNT
PLEASE PROVIDE THE NAMES	AND RELATIONSHIP OF ALL PRIM	ARY BENEFICIARIES OF TI	HE POLICY (IF IT IS A TRUST, I	PROVIDE NAME AN	D ADDRESS OF TRUSTEE)
A DOVERNO MALA DENERICA A DIEGO	AND OD CONTINUENT DENTELOU	ama			
ADDITIONAL BENEFICIARIES A	AND/OR CONTINGENT BENEFICIAR	HES			
POLICY OWNER	INFORMATION				
EXACT NAME OF POLICY OWN	IER (INDIVIDUAL / CORP. / TRUST - A	S LISTED WITH LIFE INSURA	ANCE CARRIER)	SOCIAL SECURITY	OR TAX ID NUMBER
			,		
POLICY OWNER ADDRESS (ADI	DRESS / STATE OF DOMICILE OF IND	IVIDUAL / CORP. / TRUST)		TELEPHONE NUMB	ER
CITY		STATE		ZIP CODE	
EXACT NAME OF CORPORATE	OFFICER(S) / TRUSTEE(S) (IF CORPO	ORATE / TRUST OWNED POL	JCY)	DATE OF INCORPO	RATION / TRUST
IF THERE ARE MULTIPLE POLI	ICY OWNERS, THEN PLEASE LIST A	ALL NAMES AND STATES O	F RESIDENCE		
IF THERE ARE MULTIPLE POLI	ICY OWNERS, THEN PLEASE LIST A	LL NAMES AND STATES O	F RESIDENCE		
□ Famila Manta	ПСтанк	Danimana Daniman	□ Dalis - O - ·	. I 1	□O4h a ···
☐ Family Member	•	Business Partner	☐ Policy Owner i	s Insured	Other:
IF POLICY OWNER IS AN INDIV	TIDUAL, THEN PLEASE CHECK APP	ICABLE RELATIONSHIP TO) INSURED		
☐ Single	☐ Married ☐ `	Widowed	Legally Separa	ted	☐ Divorced – Date: _
IF POLICY OWNER IS AN INDIV	TOUAL, THEN PLEASE CHECK MAI	RITAL STATUS			
□ YES	п по п	YES	□ NO		Date:

LIFE INSURANCE POLICY INFORMATION

HAS POLICY OWNER EVER DECLARED BANKRUPTCY?

For multiple policies, please photocopy this page, complete the above information and sign new insurance authorizations for each policy.

WHEN WAS IT DISCHARGED?

IF SO, HAS IT BEEN DISCHARGED?

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ADDITIONAL INFORMATION

I. PLEASE DESCRIBE REASONS FOR CONSIDERING THE SALE OF POLICY(IES), CHECK ALL THAT APPLY:						
1. PLEASE DESCRIBE REASONS FOR	CONSIDERING THE S	ALE OF PO	JLICY(IES), CHE	CK ALL 11	HAI APPL	<u>Y:</u>
☐ No longer require or want to pay for the	life coverage	☐ Plannin	g to lapse, cancel, o	r surrender t	he policy	
☐ Health & living expenses are a financial burden			ering a 1035 Exchan	ige or replac	ement policy	Ý
☐ Interested in learning market value of po	licy	☐ Cash lic	quidity preferred due	e to current f	financial situ	ation
☐ Other or provide further details:						
All Policy Owner(s) and Insured(s) pleas and insurance information below.	e sign at the bottom of the	e page, rega	rdless of whether y	ou complet	e all of the f	inancial
If the information below is not completed, to provide recommendations it deems suital						not be able
☐ Check here if you choose <u>NO</u>	OT to complete some or al	l of the requ	ested financial inf	ormation be	elow (and si	gn below).
II. FINANCIAL PROFILE (PLEASE USE O	COMBINED FIGURES FOR JOI	NT ACCOUNT	S):			
INVESTMENT OBJECTIVES: (check all that apply)	☐ Capital Preservation	☐ Income	☐ Capital Apprecia	tion/Growth	☐ Speculati	on
POLICY OWNER'S TAX BRACKET:	[10%] [15%	[259] [259	6] □ [28%]	□ [33%]	□ [35%]	□ Other
POLICY OWNER'S NET WORTH:	□ [\$0 - \$49,999] □ [\$50, □ [\$500,000 - \$999,999]		[\$100,000 000,000 - \$2,499,999]		□ [\$200,00 □ [\$2,500,0	00 -\$499,999] 000] and up
III. LIFE INSURANCE						
III, LIFE INSURANCE						
TOTAL AMOUNT OF IN-FORCE LIFT	E INSURANCE COVERI	NG INSUR	ED(S): \$			
Verified and Confirmed By:						
Signature of Primary Insured		Printed Name	2		<u></u>	Date
Signature of Secondary Insured (if applicable)		Printed Name	e		I	Date
Signature of Policy Owner #1 (if <u>not</u> Insured)		Printed Name	÷		<u> </u>	Date
Signature of Policy Owner #2 (if <u>not</u> Insured)		Printed Name			Ī	Date

PERSONAL ACKNOWLEDGEMENTS Do you have a referring advisor/broker authorized, on your behalf, to a) represent your interests regarding this Evaluation Request & potential transaction; & b) to accept offers, if any, for the sale of your existing life insurance policy? □ Yes Π No If Yes, then please provide the name(s) of such advisor(s)/broker(s) below: Name of Referring Advisor /Broker #1 Name of **Referring Advisor/Broker #2** (if applicable) II. Have you signed a Power of Attorney (POA) granting a legal representative to act on your behalf or do you have a Guardian ad Litem or similar legal representative acting on your behalf regarding this Evaluation Request & Potential Transaction? Primary Insured: \square Yes \square No Policy Owner #1: (if not Insured): \square Yes \square No ☐ Yes ☐ No ☐ Yes ☐ No Policy Owner #2 (if applicable): Secondary Insured (if applicable): If Yes, then please 1) attach the applicable legal documents to this Evaluation Request; 2) have the legal representative of the insured sign the "Authorization for Disclosure of Protected Health Information" forms for the primary and secondary insured as applicable; and 3) provide the names of such legal representative(s) below: Name of Legal Representative of Primary Insured (if applicable) Name of **Legal Representative of Policy Owner #1** (if applicable) Name of **Legal Representative of Secondary Insured** (if applicable) Name of **Legal Representative of Policy Owner #2** (if applicable) III. How did you learn about the option to sell your insurance policy? Through my/our own knowledge and/or research and asked to receive this Evaluation Request. П Through my/our referring advisor/broker. IV. Was this insurance policy premium financed? □ Yes □ No If yes, then please 1) attach all finance documents, including contracts, trusts and/or corporate documents etc...in order to evaluate and determine the validity and legality of this potential transaction for insurable interest; 2) provide the name of the financing company: _ Name of Financing Company (if applicable) I/We represent that the information contained in this Evaluation Request for Sale of Existing Life Insurance is correct and accurate and acknowledge that WELCOME FUNDS INC may rely on such information, including but not limited to the Personal Acknowledgements above. I/we will immediately notify WELCOME FUNDS INC of any changes. I/We give my/our consent to WELCOME FUNDS INC, its agents and/or authorized representatives to release and/or transmit electronically all financial and insurance information gathered from this Evaluation Request for Sale of Existing Life Insurance, including but not limited to medical records, notes and lab reports pertaining to the insured's health, to the appropriate parties who have an identifiable need to facilitate the sale of my/our life insurance policy. I/We further acknowledge that this Evaluation Request for Sale of Existing Life Insurance may become part of my contract for the sale of my existing life insurance policy if my/our life insurance policy is purchased. In addition, I/we have been advised that I/we may obtain a copy, upon request, of any written agreement that I/we enter into regarding or relating to the sale of my/our life insurance policy(ies). Acknowledged By: Signature of **Primary Insured** Printed Name Date Signature of Secondary Insured (if applicable) Printed Name Date Printed Name Signature of Policy Owner #1 (if not Insured) Date

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Printed Name

Date

Signature of Policy Owner #2 (if not Insured)



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NOTICE OF DISCLOSURE – MONTANA

Fraud Warning: Any person who knowingly presents false information in an application for insurance or a settlement contract is guilty of a crime & may be subject to fines & confinement in prison.

- 1. There are possible alternatives to settlement contracts including but not limited to accelerated benefits offered by the life insurance company.
- Some or all of the proceeds of the settlement may be taxable and assistance should be sought from a personal tax advisor. Welcome Funds Inc is not a tax advisor. Settlement brokers, providers or their respective employees or agents may not act as personal tax advisors.
- 3. Proceeds of the settlement could be subject to the claims of creditors.
- The sale of the insurance policy may affect eligibility for Medicaid or other government benefits or entitlements. Advice on such effects should be obtained from the appropriate government agencies.
- 5. Montana law requires settlement contracts to allow the owner to rescind the contract not later than the 30th day after the date on which the contract is executed by all parties or not later the 15th day after the owner receives the proceeds, whichever is longer.
- 6. You have the right to know the date which the funds from the transaction will be available and the source of such funds. Welcome Funds Inc. has no access to or control over any settlement provider funds that are set aside in escrow or trust.
- 7. The settlement contract is void if the settlement provider or the settlement broker fails to pay the proceeds per the settlement contract.
- 8. Total compensation payable to the settlement broker(s) shall collectively not exceed a maximum of 8% of the face amount of the policy.
- 9. All medical, financial or personal information obtained by the settlement provider or the broker about the owner and the insured, including the owner's and the insured's identity or the identity of family members is confidential.
- 10. The medical, financial or personal information obtained by the settlement provider or the broker about the owner and the insured may not be disclosed in any form to any person, unless:
 - a. disclosure is necessary to effect the settlement between the owner and the settlement provider.
 - b. the owner and the insured have provided prior written consent to the disclosure.

Such information may be provided to financing entities including individual and institutional purchasers.

11. I/we acknowledge that Welcome Funds Inc. has provided me/us with the Montana brochure, "What to Consider Before Selling Your Life Insurance Policy."

I/We acknowledge that I/we have read and understand the disclosures above (1-11).

Signature of Policy Owner #1 (if <u>not</u> Insured)	Printed Name	Date
Signature of Policy Owner #2 (if <u>not</u> Insured)	Printed Name	 DatE
Signature of Authorized Representative of Welcome Funds Inc.	Printed Name	 Date



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AUTHORIZATION FOR THE RELEASE OF LIFE INSURANCE POLICY INFORMATION

Life	e Insurance Company	Policy Number	
 Pri	nted Name of All Policy Owner(s)	Printed Name of Insured(s)	
-	signing this release, I/we authorize the life insurance corrormation related to the life insurance policy named above to		person that has
a)	release such information to WELCOME FUNDS INC and	l its authorized representatives; and	
b)	reply immediately to any request for information or docu insurance policy named above.	ments required by WELCOME FUNDS INC re	elating to the life
Th	e information to be released includes but is not limited to the	ne following:	
wi ass	original copy of the policy; b) applications for insurance; c thdrawals; g) lapse or reinstatement coverage; h) verification signments; k) premium payments and payment provisions formation.	ation of coverage; i) change in ownership and	d beneficiary; j)
In	addition, I/we authorize:		
	WELCOME FUNDS INC to share the information it realuating all of my options related to the policy named above		the purpose of
the	that this Authorization shall remain valid until (i) I/we with Insured (or if multiple Insureds, until the death of the lauries a different time period. If a different time period is riod allowed per state statute or regulation;	ast to survive), unless any applicable state state	ute or regulation
c)	that a photocopy, PDF or electronic file or fax of this Author	orization is as valid as an original.	
Fu	rthermore, I/we certify:		
a)	that this Authorization is being executed and delivered freel	y as of the date written below; and	
b)	understand the contents of this Authorization in full.		
Au	thorized By:		
Sign	nature of Policy Owner #1	Printed Name	Date
Sign	nature of Policy Owner #2	Printed Name	Date



WELCOME FUNDS INC. 4755 TECHNOLOGY WAY SUITE 202

TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242

	TUNDS	BOCA RATON, FL 33431		WWW.WELCOMEFUNDS.COM
	AUTHORIZATION FO	OR THE DISCLOSURE OF PRIMARY INSUREI		H INFORMATION
I,		(Insured),	(Date of Birth)	(SS #)
aı	thorize the disclosure to Welcome F	Funds Inc. ("WFI") of my protected	health information as defined	l under the privacy regulations for
al	l purposes of the Federal Health Ir	surance Portability and Accountab	oility Act of 1996 ("1996 Ac	CT") also known as HIPAA.
u	nderstand that my health information	n under this Release may be secure	ed by and electronically trans	mitted to an authorized recipient,
in	cluding but not limited to transmission	on via e-mail and posting to a passw	ord protected, secure website.	
I.		out not be limited to the following		
		s agents and/or affiliates. C. Its offi		
		consultants. G. Its third party life e		
	sources (and any third party in co	nnection with such financing). I. Ot	her WFI authorized entities or	authorized representatives and/or
		ntities needing to receive, evaluate,		
II.		<u>ease my medical records include t</u>		
		cal Information Bureau. C. Any other		
		cians. 2. Doctors. 3. Physicians pra		
		health care provider. I acknowledg		be guided by instructions provided
		Release is as valid as if I had request		
III.		records concerning my past, pres		
		gnosis ("Medical Records"). Med		
		Files/Records. D. Hospital records.		
		relating to the following. a. Sexu		
	•	d all of my health and medical data		
		of drug, alcohol or HIV related info		
		, protected or personal health info		
		nether or not personally or indiv	idually identifiable or prote	cted under any federal or state
T T 7	confidentiality or privacy laws or			
IV.		ation from WFI under this Relea	ase may include the following	ig but will not be limited to and
	can be used for the purpose liste		1 /b 1	. C. 1. C
		ders. C. financing entities. D. bro		
		s re-insurers. Each will include the		
		ltants. 7. service providers. 8. author. This Release and all disclosures o		
		ipient to. a. analyze. b. assess. c.	•	* *
		he possible sale of any life insurance		
		e, my ongoing health status may be		
V.		e, my ongoing health status may be remove Release, and additional ite	•	r Recipient.
٧.		he Insured's death or the maximum		eral law I understand that I may
		y notifying any Directed Persons in		
		any Directed Persons I also unde		ē

by mail or personal delivery to any Directed Persons. I also understand that if Directed Persons have already released Medical Records that any removal of Release shall not cover that situation. This Release is not a consent or authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the 1996 Act. As a result of this Release, either of the following may occur with respect to Medical Records disclosed by the Directed Persons or other covered entity (as defined under the 1996 Act) to WFI. a. They may be redisclosed. b.They may no longer be protected by privacy laws provided by law, including but not limited to the 1996 Act.

I certify that I am executing this Release freely and unilaterally as of the date written below. This Release is written in plain language. I fully understand the contents of this Release. I had the opportunity to consult with an attorney prior to signing this Release. I agree that all Directed Persons can rely upon a fax or copy or other reproduction of this Release.

List of Directed Persons (Hospitals, Doctors, Etc.).		
Authorized by.		
Signature of Individual (Primary Insured).	Printed Name	Date
Signature of Legal Representative of Primary Insured (if any).	Printed Name	Date
Description of Legal Representative's Authority (if any). (POA.	Guardian ad Litem or similar status – Please attach legal	documents for verification)

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WELCOME FUNDS INC. 4755 TECHNOLOGY WAY SUITE 202

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	TUNDS	BOCA RATON, FL 33431		WWW.WELCOMEFUNDS.COM
	AUTHORIZATION FO	OR THE DISCLOSURE OF		H INFORMATION
		SECONDARY INSUR	RED ("Release")	
I,		(Insured),	(Date of Birth)	(SS #)
au	thorize the disclosure to Welcome l			l under the privacy regulations for
	purposes of the Federal Health I			
	derstand that my health informatio			
in	cluding but not limited to transmissi			
I.		but not be limited to the following		
		s agents and/or affiliates. C. Its of		
		consultants. G. Its third party life		
		nnection with such financing). I. O		
TT		entities needing to receive, evaluate		
II.		lease my medical records include cal Information Bureau. C. Any of		
		icians. 2. Doctors. 3. Physicians p		
		r health care provider. I acknowled		
		Release is as valid as if I had reque		guided by instructions provided
III.		records concerning my past, pre		ental history or condition as to
		gnosis ("Medical Records"). Med		
	A. X-rays. B. Charts. C. Medical	Files/Records. D. Hospital records.	. E. Laboratory tests and results	s. F. Test and examination reports.
		relating to the following. a. Sex		
	•	nd all of my health and medical da		
		of drug, alcohol or HIV related in		
		l, protected or personal health inf		
		hether or not personally or indi	vidually identifiable or protection	cted under any federal or state
IV.	confidentiality or privacy laws or		agga may include the followin	as but will not be limited to and
1 V .	can be used for the purpose liste	nation from WFI under this Released below	ease may include the lonowin	ig but will not be illinted to and
		ders. C. financing entities. D. bu	rokers/brokerages E buyers c	of life insurance policies F life
		s re-insurers. Each will include the		
		ultants. 7. service providers. 8. autl		
). This Release and all disclosures		
	of allowing the Authorized Rec	cipient to. a. analyze. b. assess.	c. evaluate or underwrite my	health/medical condition or life
		ne possible sale of any life insuran		
		se, my ongoing health status may be		l Recipient.
V.		remove Release, and additional it		
		the Insured's death or the maximu		
		by notifying any Directed Persons in		
		any Directed Persons. I also und		•

Records that any removal of Release shall not cover that situation. This Release is not a consent or authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the 1996 Act. As a result of this Release, either of the following may occur with respect to Medical Records disclosed by the Directed Persons or other covered entity (as defined under the 1996 Act) to WFI. a. They may be redisclosed. b.They may no longer be protected by privacy laws provided by law, including but not limited to the 1996 Act.

I certify that I am executing this Release freely and unilaterally as of the date written below. This Release is written in plain language. I fully understand the contents of this Release. I had the opportunity to consult with an attorney prior to signing this Release. I agree that all Directed Persons can rely upon a fax or copy or other reproduction of this Release.

List of Directed Persons (Hospitals, Doctors, Etc.).		
Authorized by.		
Signature of Individual (Primary Insured).	Printed Name	Date
Signature of Legal Representative of Primary Insured (if any).	Printed Name	Date
Description of Legal Representative's Authority (if any).	guardian ad Litem or similar status – Please attach legal	documents for verification)

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BROKER AUTHORIZATION & SERVICES AGREEMENT

DROKER ACTIONIZATION & SERVICES AGREEN		
Do you have a referring advisor/broker working with WELO regarding this Evaluation Request & potential transaction; & by		t your interests
☐ Yes ☐ No If Yes, then please p	provide the name(s) of such advisor(s)/broker(s) below	v:
Name of Referring Advisor /Broker #1	Name of Referring Advisor/Broker #2 (if applicable)	
WELCOME FUNDS INC represents the best interests of conspolicy(ies). As your designated broker, WELCOME FUNDS I settlement while providing the following services, including but	NC incurs the necessary, required and related costs to	
 Qualification analysis and review Evaluation Form assessment Submission to one or more life settlement providers 	 Medical underwriting & insurance verification Closing services including contract review with requirements of life settlement providers 	v & assistance
In consideration of the services provided and related costs inc to act as my/our broker and to evaluate, underwrite, solicit execution of this Agreement and continuing for 180 days after life insurance policy(ies):	, generate and secure conditional offers beginning	on the date of
1 st Policy No issued by Name of Insurance Carrier	2 nd Policy No issued by Name of Inst	urance Carrier
 By signing this Authorization and Agreement, I/we am/are: Granting to WELCOME FUNDS INC the authority solicit, generate and secure conditional and appropriat typical practices, for the sale of my/our life insurance per such offers WELCOME FUNDS INC for the period of time as detailed. Agreeing to the total compensation, as described in the 	te offers as determined by WELCOME FUNDS INC, policy(ies) as stated above. as evaluated, underwritten, solicited, generated a scribed above and pursuant to this Agreement.	, pursuant to its
advisor/broker, if any. Such compensation shall collect for the sale of your existing life insurance policy. You follows: NPP = Gross Purchase Price (GPP) as paid described above. Actual total compensation shall be diall parties.	ctively be calculated as a percentage of the continger Your proceeds are represented by the Net Purchase by the life settlement provider reduced by the total of	nt offer obtained Price (NPP) as compensation as
 Aware that WELCOME FUNDS INC issues no gua obligation to purchase my/our policy or to ultimately breach committed by a buyer if one is identified. 		
Agreed to & Accepted by:		
Signature of Policy Owner #1	Printed Name	Date
Signature of Policy Owner #2	Printed Name	Date
Signature of Authorized Representative of WELCOME FUNDS INC.	Printed Name	Date

Monica Lindeen State Auditor



Commissioner of Insurance Commissioner of Securities

WHAT TO CONSIDER BEFORE SELLING YOUR LIFE INSURANCE POLICY

VIATICAL SETTLEMENTS

Selling a life insurance policy may not always be in your best interest. There are many things to consider before doing so. The following will give you the basic information you need to make an informed decision. Even with this information, it is important for you to consult with your legal and financial advisors before making the decision to sell your policy.

WHAT IS A VIATICAL SETTLEMENT?

A viatical settlement is the sale of a life insurance policy to a third party. The owner (viator) of the life insurance policy sells the policy for an immediate cash benefit. The viator will enter into a contract with the viatical settlement provider (provider) to accept a cash payment in exchange for the life insurance policy. The cash payment will be less than the face amount of the policy which would be paid upon the death of the insured.

As a result of the transaction, the **provider** will:

- become the new owner of the insurance policy
- > pay any future premiums
- name the beneficiary
- > collect the benefits upon the death of the insured
- and may sell your policy again

QUESTIONS TO ASK

➤ **Do I still need life insurance protection?** Have your needs for life insurance changed since you bought the life insurance policy? If not, selling your policy may not be the right choice. If you sell your life insurance policy now, your beneficiaries will not receive a benefit at the time of your death. Life insurance premiums increase as you grow older. You may not want to pay the higher cost for coverage in the future. If your health changes, you may no longer qualify to purchase life insurance.

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- ➤ What other options may be available to me? Check with your insurance producer or company to determine if any of the following options are available to you.
 - Surrendering the policy for the current cash value
 - Borrowing against the cash value. This will allow the policyholder to keep the policy in force. The benefits of the policy will be reduced by the amount of the loan outstanding and any accumulation of interest due to the insurance company.
 - Using the cash value as collateral to obtain a loan from a financial institution.
 - Accelerated death benefit provisions. Many life insurance policies have an accelerated death benefit provision. This provision may allow an insured who is terminally ill or permanently confined in a nursing home to receive a portion of the face value of the policy while the insured is still living. The policy remains in force which means that when the insured dies, the balance of the benefits will be paid to the beneficiaries.
 - If the policy is through an employer or another group, do I need permission to sell it?
 - If I sell the policy, who will become the owner and collect the death benefits?
 - Will the sale of the life insurance policy affect my income taxes, estate planning or my eligibility for public assistance benefits such as Medicaid or other government benefits?
 - > If I sell the policy, can my creditors claim the money?
 - ➤ Who will have access to information about my health and financial records?
 - > After the sale of the life insurance is complete, can it be resold by the buyer?
 - If I decide to sell the policy, how is the purchase price determined?
 - If I wait a year or two before selling the policy, will the purchase price increase?

HOW DOES THE SETTLEMENT TRANSACTION WORK?

The sale is usually arranged through a viatical settlement broker (**broker**). Regardless of how the **broker** is compensated, the **broker** is required by law to represent only the **viator** and owes a fiduciary duty to the **viator** to act according to the **viator's** instructions and in the best interests of the **viator**. The **viator** should ask the **broker** about the business relationship between the **broker** and the **provider** before the transaction is finalized. In many cases, the **broker** is paid a commission from the **viator's** proceeds of the sale of the policy.

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The **provider** will need information about the insured before they will be able to make an offer to purchase the policy. The **provider** will request a medical release form so they can receive and review the insured's medical records. They will also require an authorization form to contact the insurance company to confirm the ownership of the policy, the benefits and premiums.

The **provider** will use the information collected to make an offer. There are many factors that the **provider** will take into account in order to determine the offer. Some of those may include:

- Amount of life insurance coverage
- Medical condition and estimated life expectancy of the insured.
- Any loans outstanding against the policy
- > The premiums required to keep the policy in force

If you accept the offer, there will be additional forms sent to you by the **provider**. These forms will be necessary to complete the change of ownership of the policy and will stipulate the conditions of the sale of the policy. Once these forms are completed and returned to the **provider**, the **provider** will forward the necessary paperwork to the insurance company to record the changes. At this time, the **provider** will also place the proceeds owed to you (**the viator**) in an independent escrow account to protect your funds during the completion of the transfer of the policy.

Once the insurance company notifies the **provider** that the requested changes to the policy have been recorded, the proceeds will be released to the **viator**.

Montana code requires viatical settlement contracts contain a provision enabling the **viator** to rescind the contract not later than the 30th day after the date on which the contract is executed by all parties or not later than the 15th day after the **viator** receives the viatical settlement proceeds, whichever is the longer period.

PERSONAL INFORMATION

The **provider** will periodically inquire about the health status of the insured. The **provider** is permitted to share the insured's non-public health information with persons or entities that are involved in the viatical settlement transaction. The **provider** may resell the policy as an investment to third parties. Those third parties will also have access to the health records of the insured.

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CONSUMER TIPS

- Compare the services provided and fees charged by several brokers before entering into an agreement.
- Get quotes from several **providers** to determine if the offers to purchase the policy are competitive.
- Find out if you will lose any public assistance benefits such as food stamps or Medicaid if you get a cash settlement.
- Consult a tax professional to determine if the proceeds from the sale of the policy are taxable under federal and state income tax.
- Consult legal and financial professionals to determine if the proceeds from the sale of the policy are subject to the claims of creditors, personal representative, trustees in bankruptcy, and receivers in state and federal courts.
- Consult with your insurance company because the change of ownership could limit your ability to purchase life insurance in the future because there is a limit to how much coverage insurers will issue on one life.
- Under normal circumstances, a broker or provider will not be able to provide any guidance on tax implications, financial implications, or federal and state governmental benefits.
- ➤ Check all contract and application forms for accuracy, especially your medical history. All questions must be answered truthfully and completely.
- ➤ Be sure to read all portions of the contract and application. Consult with a legal professional to be sure the provisions are in your best interest.
- ➤ Call the Montana Insurance Commissioner's Office to verify the **broker** and **provider** are licensed to do business in the State of Montana.

REMEMBER, SELLING A LIFE INSURANCE POLICY MAY NOT ALWAYS BE IN YOUR BEST INTEREST. PLEASE CONSIDER ALL OF YOUR OPTIONS PRIOR TO ENTERING INTO A VIATICAL SETTLEMENT CONTRACT.