





# Welcsme Funds

Life Settlements. Simplified.®



1.877.227.4484 welcomefunds.co

TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

#### A LETTER FROM THE FOUNDER

#### Dear Policy Owner/Insured:

As Founder & CEO of Welcome Funds, I would personally like to thank you for considering our team to serve as your personal representative in the secondary market for life insurance. We understand that you have choices in this process and we appreciate the opportunity to represent you. We also know that selling your life insurance policy is an important financial decision for you and your family, and our goal is to ensure that you are able to make this choice with confidence.

Welcome Funds is the one of the oldest and largest life settlement brokers in the United States and has assisted thousands of Americans since our founding in 2000. As your broker, we work diligently to represent your best interests during the entire transaction, from initial evaluation through the closing process. Our procedures consist of the following:

- Initial evaluation and review to determine eligibility;
- Evaluation Request assessment and processing;
- Medical records requests and life insurance policy verifications;
- Obtaining independent third party life expectancy report(s);
- Submission to authorized and/or state licensed secondary market buyers of life insurance policies;
- Best execution negotiations via an auction process in an effort to maximize the sales price of your policy;
- Closing services including contract review and assistance with closing contingency requirements.

In addition to the traditional procedure and lump sum cash settlements offered by the secondary market, we are also able to provide alternative options that you may want to consider, depending on your personal needs:

- 1. **Expedited Bid Process** for situations that require a fast turnaround time due to the possibility of a lapse or a personal financial crisis;
- 2. **Retained Death Benefit Offers** an offer to purchase the policy that includes a beneficiary of your choice maintaining some death benefit, with the buyer paying all future premiums. This can include a combination of a cash payout & retaining a portion of the death benefit. This option may not be available in all states or for all policies; or
- 3. <u>Life Insurance Loans</u> if you are interested in a loan using your life insurance policy as collateral, we can also work with multiple lending firms to secure financing. A loan option may not be available in all states or for all policies.

Please be sure to inform your advisor or your case manager if you would like to consider any of the above options. We would also like to recommend that you discuss the tax consequences of selling your life insurance policy with a tax advisor, as it is likely a taxable event, unless the insured qualifies for a viatical settlement or long-term care exemption in compliance with IRS codes. Additionally, we have attached a brief brochure for your review issued by the National Association of Insurance Commissioners to provide an unbiased, independent description of selling policies in the secondary market.

As a reminder, you are under no obligation to sell your life insurance policy, in fact, if you need your coverage and can afford to maintain it, we highly recommend that you do so!

Once again, thank you for allowing us the opportunity to help you reach your financial goals and to represent you in the secondary market for the potential sale of your life insurance policy.

Sincerely,

John M. Welcom Founder & CEO

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#### EVALUATION REQUEST FOR SALE OF EXISTING LIFE INSURANCE

This request is not an agreement to purchase your policy and you are under no obligation to sell your policy by completing this form.

The information that you provide in this request shall be used to evaluate and prepare your file, as required, to attempt to negotiate and secure a conditional offer or offers for the potential sale of your existing life insurance policy.

PRIMARY INSURED NAME (FULL LEGAL NAME)	DATE OF BIRTH	SOCIAL SECURI	ITY NUMBER	TELEPHONE NUMBER
CURRENT HOME ADDRESS	СІТУ	STATE		ZIP CODE
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUM	BER THAT HAS TREATED YOU IN THE LAS	T 24 MONTHS FOR YOUR ILLNESS	S	
PLEASE PROVIDE A BRIEF DESCRIPTION OF YOU	R MEDICAL HISTORY			
☐ Single ☐ Married ☐	☐ Divorced ☐ Widowed			
☐ Single ☐ Married ☐ PLEASE CHECK APPICABLE MARITAL STATUS	☐ Divorced ☐ Widowed	IF MARRIED/DIVORCE/WID	OWED, PLEASE PROVIDE FUL	L NAME OF (EX)SPOUSE
8		•	OWED, PLEASE PROVIDE FUL e / Survivorship Policies O	
PLEASE CHECK APPICABLE MARITAL STATUS		7		
PLEASE CHECK APPICABLE MARITAL STATUS SECONDARY INSUREI	O'S INFORMATION	(If Applicable – 2 <sup>ND</sup> To Di	e / Survivorship Policies O	nly)
PLEASE CHECK APPICABLE MARITAL STATUS SECONDARY INSUREI		7	e / Survivorship Policies O	
PLEASE CHECK APPICABLE MARITAL STATUS  SECONDARY INSUREI  SECONDARY INSURED NAME (FULL LEGAL NAME)	O'S INFORMATION	(If Applicable – 2 <sup>ND</sup> To Di	e / Survivorship Policies O	nly)
PLEASE CHECK APPICABLE MARITAL STATUS  SECONDARY INSURED  ECONDARY INSURED NAME (FULL LEGAL NAME)  CURRENT HOME ADDRESS	D'S INFORMATION  DATE OF BIRTH  CITY	(If Applicable – 2 <sup>ND</sup> To Di SOCIAL SECURI STATE	e / Survivorship Policies O	TELEPHONE NUMBER  ZIP CODE
PLEASE CHECK APPICABLE MARITAL STATUS  SECONDARY INSURED  ECONDARY INSURED NAME (FULL LEGAL NAME)  CURRENT HOME ADDRESS	D'S INFORMATION  DATE OF BIRTH	(If Applicable – 2 <sup>ND</sup> To Di	e / Survivorship Policies O	nly) TELEPHONE NUMBER
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PLEASE CHECK APPICABLE MARITAL STATUS  SECONDARY INSURED  SECONDARY INSURED  SECONDARY INSURED NAME (FULL LEGAL NAME)  CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS	D'S INFORMATION  DATE OF BIRTH  CITY  SPECIALTY  SPECIALTY	(If Applicable – 2 <sup>ND</sup> To Di SOCIAL SECURI STATE  CITY/STATE  CITY/STATE	e / Survivorship Policies O  TTY NUMBER  DATE LAST SEEN  DATE LAST SEEN	TELEPHONE NUMBER  ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER
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PLEASE CHECK APPICABLE MARITAL STATUS  SECONDARY INSURED  SECONDARY INSURED  SECONDARY INSURED NAME (FULL LEGAL NAME)  CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER  HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER	D'S INFORMATION  DATE OF BIRTH  CITY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY	SOCIAL SECURI  STATE  CITY/STATE  CITY/STATE  CITY/STATE	e / Survivorship Policies O  ITY NUMBER  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN	TELEPHONE NUMBER  ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER
PLEASE CHECK APPICABLE MARITAL STATUS  SECONDARY INSURED  SECONDARY INSURED  SECONDARY INSURED NAME (FULL LEGAL NAME)  CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER  PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR	D'S INFORMATION  DATE OF BIRTH  CITY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY	SOCIAL SECURI  STATE  CITY/STATE  CITY/STATE  CITY/STATE	e / Survivorship Policies O  ITY NUMBER  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN	TELEPHONE NUMBER  ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER

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If there are additional physicians or medical information, then please attach a separate sheet with complete details.

### LIFE INSURANCE POLICY INFORMATION

LIFE INSURANCE COMPANY		FACE AM	IOUNT	POLICY	NUMBER		ISSUE DA	ГЕ
						□ YES		□ NO
POLICY LOAN AMOUNT (IF ANY)	ACCUMUL	ATED/CASH VALUE (IF	ANY)	CASH SURRENDER VALUE (IF AN	(Y)			PAY PREMIUMS?
☐ Individual	☐ Joint Survivors	hip 🗖 Grou	р	☐ Other:				
TYPE OF POLICY (PLEASE CHECK		1	1					
IF A GROUP POLICY, PLEASE PRO	OVIDE NAME, ADDRESS, AN	ND TELEPHONE NUMBE	ER OF THE CO	NTACT WITH THE ISSUING GROUI	P OR YOUR	HR DEPT. CONT	ACT	
☐ Term	□ WL	☐ UL		☐ Other:				
CLASSIFICATION OF POLICY (PL	EASE CHECK ONE)							
■ Annually	☐ Semi-Annually	■ Quart	terly	☐ Monthly		\$		
POLICY PREMIUM PAYMENT (PL	EASE CHECK THE APPROP	PRIATE BOX)		-		PREMIUM	AMOUNT	
PLEASE PROVIDE NAMES AND RI	ELATIONSHIP OF ALL PRIN	MARY BENEFICIARIES	OF POLICY (IF	IT IS A TRUST, PROVIDE TRUST N	AME AND N	AME & ADDRES	SS OF TRUS	TEE(S))
ADDITIONAL BENEFICIARIES AN	D/OR CONTINGENT BENEF	FICIARIES						
POLICY OWN	ED INEODM	ATION						
<u>If Individually Owned (if I</u>	<mark>nsured is 100% Owne</mark>	<mark>r, skip to Bankrupt</mark>	<u>tcy Status):</u>					
_								
LEGAL NAME OF POLICY OWNER	R#1			RELATIONSHIP TO INSURED			SOCIAL S	ECURITY NUMBER
POLICY OWNER # 1 ADDRESS		CITY		STATE	ZIP COD	E	TELEPHO	NE NUMBER
TEGAL NAME OF BOLICE OWNER	D # O (FE A DD) LG A D) E)			DEL ATIONGHID TO INGLIDED			GOGILI G	
LEGAL NAME OF POLICY OWNER	K # 2 (IF APPLICABLE)			RELATIONSHIP TO INSURED			SOCIAL S	ECURITY NUMBER
POLICY OWNER # 2 ADDRESS		CITY		STATE	ZIP COD	ve.	TEL EDITO	NE NUMBER
FOLICI OWNER # 2 ADDRESS		CITI		SIAIE	ZIF COL	P.	TELEFHO	NE NUMBER
IF THERE ARE MORE INDIVIDUA	I. POLICY OWNERS THEN	PLEASE LIST ALL NAM	IFS AND STATI	ES OF RESIDENCE				
						□O41		
Family Member  IF POLICY OWNER IS AN INDIVID	☐ Spouse	☐ Business Par		☐ Policy Owner is Insu	rea	□Other:		
□ Single	☐ Married	☐ Widowed		☐ Legally Separated		☐ Divorce	1 Data	
IF POLICY OWNER IS AN INDIVID				Legally Separated		□ Divoice	ı – Date	•
□ YES □ N		□ YES	□ NO			Date:		
HAS A POLICY OWNER EVER DEC		IF SO, HAS IT BEEN DI		(PLEASE PROVIDE ALL BANKRUF			EN WAS IT	DISCHARGED?
If Corporate or Trust Own	od·							
1) Corporate of Trust Own								
LEGAL NAME OF COMPANY OR T	TRUST			RELATIONSHIP TO INSURED			TAX ID N	JMBER
COMPANY OR TRUST ADDRESS (	OFFICIAL DOMICILE)	CITY		STATE	ZIP COD	E	TELEPHO	NE NUMBER
LEGAL NAME OF AUTHORIZED O	COMPANY OFFICER OR TR	USTEE # 1		LEGAL NAME OF AUTHORIZED O	COMPANY O	FFICER OR TR	USTEE # 2	
TRUSTEE # 1 ADDRESS (IF DIFFER	RENT THAN TRUST)	CITY		STATE	ZIP COD	Œ	TELEPHO	NE NUMBER
TRUSTEE # 2 ADDRESS (IF DIFFER	RENT THAN TRUST)	CITY		STATE	ZIP COD	Ε	TELEPHO	NE NUMBER
For multiple policies, pl	ease reprint this pag	e, then complete t	he above ir	nformation and sign an ins	urance a	uthorization	form fo	r each policy.

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### ADDITIONAL INFORMATION

PLEASE PROVIDE REASONS FOR INTEREST IN SELL	ING POLICY(IES), <u>CHECK ALL THAT APPLY</u> :
☐ Planning to lapse, cancel, or surrender the policy	☐ Proceeds from sale will help pay for medical treatments
☐ Health & living expenses are a financial burden	☐ Considering a 1035 Exchange or replacement policy
☐ Premium costs have become unaffordable	☐ Cash liquidity preferred due to current financial situation
☐ Original purpose of policy no longer exists	☐ Higher estate tax exemptions has eliminated need for policy
☐ Other or provide further details:	
PLEASE VERIFY LEGAL CAPACITY OF POLICY OWN	VER(S) & INSURED(S):
If you choose to accept a contingent offer as a result of this predand Insured(s) may be required to have a Letter of Competency legal capacity to enter into an agreement to sell the life insurance recommend obtaining an official Power of Attorney or Guardian.  Is there an existing Power of Attorney (POA) granting a legal representation.	y completed by an attending physician in order to verify their repolicy. If the legal capacity of any party is questionable, we ad Litem for that signatory as soon as possible.  esentative the authority to act on behalf of a signatory or is there
a Guardian ad Litem or similar legal representative acting on Transaction?	their benaif regarding this Evaluation Request & Potential
Primary Insured: ☐ Yes ☐ No Secondary Insured (if applicable): ☐ Yes ☐ No	Policy Owner #1(if not insured): ☐ Yes ☐ No Policy Owner #2 (if applicable): ☐ Yes ☐ No
If <u>Yes</u> , then please:	
<ol> <li>provide a full copy of the applicable legal documents (Durbehalf of the signatory;</li> <li>have the legal representative sign all signature lines for that</li> <li>provide the names of such legal representative(s) below:</li> </ol>	rable POA or Medical POA) to verify the authority to sign on at party; and
Name of Legal Representative of Primary Insured (if applicable)	Name of Legal Representative of Policy Owner #1 (if applicable)
Name of Legal Representative of Secondary Insured (if applicable)	Name of Legal Representative of Policy Owner #2 (if applicable)
PLEASE VERIFY SOURCE OF PREMIUM PAYMENTS A	AND/OR ASSIGNMENT OF POLICY:
<ul> <li>1) Did the policy owner use a third-party to finance the premium. If <u>Yes</u>, then please:</li> <li>a) attach all loan documents, including contracts, trusts and/o</li> </ul>	
b) provide the name of the lender/financing company:	
2) Is the life insurance policy being used as collateral for a loan insurance carrier?	Name of Lender/Financing Company  n or is there a current lien or assignment recorded with the life  Yes  No
If <u>Yes</u> , please provide all loan documents & name of lienholde	r/assignee:  Name of Lienholder/Assignee
PLEASE VERIFY YOUR MARKET REPRESENTATION:	
Are you working with any other third-party, other than Welcome F  If <u>Yes</u> , please check all that apply:  □ Financial Advisor □ Life Agent □ Attorney/CPA	unds, related to the potential sale of your life insurance policy?  Yes No  Settlement Broker Direct Buyer Direct Lender

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#### PERSONAL ACKOWLEDGEMENTS

- A. I/We represent that the information contained in this Evaluation Request for Sale of Existing Life Insurance is correct and accurate and acknowledge that WELCOME FUNDS INC may rely on such information as my/our broker for the potential sale of my/our life insurance policy. I/we also acknowledge that it is my/our responsibility to notify WELCOME FUNDS INC of any changes to this information, including any changes in health of the insured after this form has been submitted.
- B. I/We understand that the market value of my/our life insurance policy is based in part on the health status and life expectancy of the insured. Current medical records for the insured are vital to obtain life expectancy assessments. These assessments are conducted by independent third-party life expectancy providers as required by the marketplace. WELCOME FUNDS INC is not responsible for the conclusions of these life expectancy providers and does not have the expertise to dispute those conclusions.
- C. I/We acknowledge that WELCOME FUNDS INC is my/our broker who represents my/our best interests during the entire transaction process. I/We also understand and acknowledge that WELCOME FUNDS INC issues no guarantee that an offer will be secured for my/our policy.
- D. I/We give my/our consent to WELCOME FUNDS INC, its agents and/or authorized representatives to release and/or transmit electronically all financial, insurance, medical and personal information gathered from this Evaluation Request for Sale of Existing Life Insurance, including but not limited to medical records, notes and lab reports pertaining to the insured's health, to the appropriate parties who have an identifiable need to review the information.
- E. I/We acknowledge that this Evaluation Request for Sale of Existing Life Insurance may become part of my/our contract for the sale of my/our existing life insurance policy if my/our policy is purchased. In addition, I/we have been advised that I/we may obtain a copy, upon request, of any written agreement that I/we enter into regarding or relating to the sale of my/our existing life insurance policy(ies).
- F. I/We acknowledge that I/we have been provided the following address/department to direct any consumer complaints that I/we may have: WELCOME FUNDS INC c/o Customer Complaints, to 6001 Broken Sound Pkwy Suite 320, Boca Raton, FL 33487.
- G. I/We understand and acknowledge that WELCOME FUNDS INC does not provide any advice as to whether or not to proceed with the sale of my/our life insurance policy and I/we are free to accept or decline any offer.
- H. I/We understand and acknowledge that the policy owner is fully responsible for the timely payment of any and all premiums due for the policy that is the subject of this potential transaction, on the applicable due dates, up until change of ownership of the policy occurs, if a transaction is effectuated. I/We, not WELCOME FUNDS INC, assume sole responsibility if the policy lapses for failure to make timely payment of any and all premiums.

I.	I/We would like to consider the following based on state residency, policy types and	* -	ettlement offer (subject to availabilit
	☐ Retained Death Benefit (RDB)	☐ Cash Settlement with RDB	☐ Life Insurance Loan/Credit Line
	☐ Expedited Bid Program (may require ad	lditional disclosures)	
	Engud Wanning, Any navgan who kno	wingly progents false information in an	application for insurance or a

Fraud Warning: Any person who knowingly presents false information in an application for insurance or a viatical/life settlement contract is guilty of a crime & may be subject to fines & confinement in prison.

I/We acknowledge that I/we have read and understand the information provided above.			
Signature of <b>Secondary Insured</b> (if applicable)	Printed Name	Date	
Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)	Printed Name	Date	
Signature of <b>Policy Owner #2</b> (if applicable & if <u>not</u> Insured)	Printed Name	Date	

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#### **DELAWARE -- NOTICE OF DISCLOSURE**

- WELCOME FUNDS INC and your referring advisor/broker, if any, represents only you and shall act according to your instructions and in your best interest notwithstanding the manner in which WELCOME FUNDS INC and your referring advisor/broker, if any, is compensated.
- 2. Some or all of the proceeds of your viatical settlement may be taxable under federal income tax and/or state franchise and income tax laws. WELCOME FUNDS INC is not a tax advisor and recommends that you consult your own professional tax advisor regarding this transaction.
- 3. The sale of your insurance policy may affect your right to receive Medicaid or other government benefits or entitlements. Advice on such effects should be obtained from the appropriate government agencies.
- Viatical settlement proceeds could be subject to the claims of creditors.
- 5. There may be possible alternatives to selling your life insurance policy. Alternatives may include the option of an accelerated death benefit or policy loans offered by your life insurance company. You are advised to consult a financial advisor, certified public accountant and/or an attorney regarding these potential alternatives.
- 6. Once you have received your proceeds from the sale of your life insurance policy, you will have fifteen (15) calendar days from receipt of the proceeds in which to rescind the transaction. If the insured dies during the rescission period, then the settlement contract shall be deemed rescinded, subject to repayment of all settlement proceeds.
- 7. Funds will be sent to you within two (2) business days after the insurer or group administrator's acknowledgment that ownership of the policy or interest in the certificate has been transferred and the new beneficiary has been designated. WELCOME FUNDS INC and your referring advisor/broker, if any, has no access to or control over any viatical settlement provider's funds that are set aside in escrow or trust.
- 8. Entering into a viatical settlement contract may 1) cause other rights or benefits, including conversion rights and waiver of premium benefits, which may exist under the policy or a certificate of a group life insurance policy to be forfeited; and 2) reduce the insured's ability to obtain additional life insurance coverage in the future. Assistance should be sought from a professional financial advisor.

- 9. Total compensation payable to WELCOME FUNDS INC and your referring advisor/broker, if any, shall collectively not exceed a maximum of 8% of the Net Death Benefit (NDB) of your policy. Proceeds of your viatical settlement are represented by the Net Purchase Price (NPP) as follows: NPP = Gross Purchase Price (GPP) as paid by the viatical settlement provider reduced by the total compensation as described above.
- 10. All medical, financial or personal information solicited or obtained by a viatical settlement provider, broker and/or referring advisor/broker about an insured, including the insured's identity or the identities of the insured's family members, spouse, or significant other may be disclosed as necessary to effect the viatical settlement between you and the viatical settlement provider. The information may be presented to someone who buys the policy or provides funds for purchase. Check your viatical settlement contract to see if and when your permission to share this information may be requested for renewal. In addition, information regarding the policy owner's and insured's identity and insured's medical condition will 1) be shared with the insurer that issued the life insurance policy; and 2) shall be available to each subsequent owner of the life insurance policy
- 11. The insured may be contacted by either the viatical settlement provider or WELCOME FUNDS INC or its authorized representative for the purpose of determining the insured's health status. The viatical settlement contract will define the contact limitations in detail.
- 12. Any person who knowingly presents false information in an application for a viatical settlement contract is guilty of a crime and may be subject to penalty, including but not limited to fines and confinement in prison.
- 13. WELCOME FUNDS INC recommends that you read the viatical settlement contract and seek assistance from a professional financial advisor and/or consult with your legal advisor prior to signing it.
- 14. I/we confirm and acknowledge that WELCOME FUNDS INC has provided me/us with the most recent brochure developed and/or approved by the National Association of Insurance Commissioners (NAIC) describing the process of viatical settlements.

I/We acknowledge that I/we have read and understand the disclosures above (1-14).			
Signature of <b>Primary Insured</b>	Printed Name	Date	
Signature of Secondary Insured (if applicable)	Printed Name	Date	
Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)	Printed Name	Date	
Signature of Policy Owner #2 (if not Insured)	Printed Name		



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#### AUTHORIZATION FOR THE RELEASE OF LIFE INSURANCE POLICY INFORMATION

Life Insurance Company	Policy Number	
Printed Name of All Policy Owner(s)	Printed Name of Insured(s)	
I/we (the undersigned individual(s)) hereby authorize the person that has information related to the above-refere immediately to any written, telephonic or other request and/or its authorized representatives pertaining to the about the pertaining to the about the second control of the	nced life insurance policy to release a for information or documents required	such information to and reply by WELCOME FUNDS INC
I/we understand and specifically authorize the release of POLICY OR CERTIFICATE information, including illustrations, conversions, current values, verification application and history and amendments concerning the designations and any other general information about m	but not limited to: applications for coverage, contestable and suicide policy or certificate, confirmation and	for insurance, forms, riders, status, lapse or reinstatement
WELCOME FUNDS INC makes it hereby known that the Life Insurance Policy Information at any time, pursuant will keep all information disclosed hereunder confident evaluating my life insurance coverage, determining my potential sale of my life insurance policy. Furthermore, information to any person or organization except as may	to applicable law. I/we understand to tial and will only use the information eligibility for sale of my life insural I/we understand that WELCOME FU	hat WELCOME FUNDS INC n provided for the purpose of nce policy and facilitating the NDS INC will not release any
I/we certify that I/we am/are executing and delivering written below. I/we further certify that I/we have a full completed copy for future reference. I/we specifically a Insurance Policy Information shall remain valid until the FUNDS INC, absent any provision of any applicable state valid for the maximum period permitted thereunder an original. This document may also be signed in counterparts.	understanding of the Authorization's cauthorize and request that this Authorize death of the Insured or until the cate statute or regulation to the contrary, d that a photocopy or facsimile of the	contents and I/we will retain a ization for the Release of Life se is declined by WELCOME in which event it shall remain
Authorized By:		
Signature of Policy Owner #1	Printed Name	Date
Signature of <b>Policy Owner #2</b> (if any)	Printed Name	Date



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#### AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

I, (the undersigned individual/primary insured), DOB	SS#
hereby authorize disclosure, as defined under the privacy regulations promulgated pursuant to the He	alth Insurance Portability and
Accountability Act of 1996, of my protected health information ("PHI") as follows:	

- 1. Classes of Persons Authorized to Disclose My PHL. I authorize each doctor, hospital, laboratory, nurse, pharmacy, benefits manager, physician, physician practice group, insurance organization and any other type of health care provider (each, an "Authorized HCP") having any PHI about me to disclose any and all of my PHI as provided under this authorization. I authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- 2. Classes of Persons Authorized to Receive My PHL. I authorize each Authorized HCP to disclose my PHI under this authorization to WELCOME FUNDS INC including a) any of its affiliates, agents, subsidiaries, corporate parents, independent contractors, consultants, service providers and authorized representatives and the officers, directors and employees of each, and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, underwrite and solicit bids for the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers and stop-loss re-insurers and his or their affiliates, agents, subsidiaries, corporate parents, independent contractors, consultants, service providers and authorized representatives and the officers, directors and employees of each (each, an "Authorized Recipient"). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- 3. Description of PHI Authorized for Disclosure and Purpose of Disclosure. This authorization shall apply to any and all of my health and medical data, information and records, whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing the Authorized Recipient to 1) evaluate and/or underwrite my health or medical condition, or life expectancy, in connection with the possible sale of any life insurance policy, or certificate of life insurance, under which my life is insured; and 2) monitor, track or verify my health or medical status and condition in connection with any life insurance policy under which my life is insured that an Authorized Recipient, or any other person or entity, purchases. In addition, I acknowledge that some state and federal laws prohibit the further disclosure of drug, alcohol or HIV related information without specific written consent. This authorization shall serve as such consent in order for each Authorized Recipient to perform the functions described herein.
- 4. **Expiration of Authorization.** This authorization shall remain valid until, and shall expire, one year after the date of my death or the maximum period as allowed by state or federal law.
- 5. Right to Revoke Authorization. I acknowledge and understand that I may revoke this authorization any time with respect to any Authorized HCP by notifying such Authorized HCP in writing of my revocation of this authorization and delivering my revocation by mail or personal delivery at such address designated to me by such Authorized HCP; provided, that, any revocation of this authorization shall not apply to the extent that the Authorized HCP has taken action in reliance upon this authorization prior to receiving written notice of my revocation.
- 6. <u>Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.</u> No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the "HIPAA Privacy Regulations"); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA Privacy Regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):		
Authorized by:		
Signature of <b>Individual</b> (Primary Insured)	Printed Name	Date
Signature of <b>Legal Representative</b> of Primary Insured (if any)	Printed Name	Date
Description of Legal Representative's <b>Authority</b> (if any):		

(POA, Guardian ad Litem or similar status – Please attach legal documents for verification)



TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

#### AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

I, (t	the undersigned individual/second insur	red), DOB	SS#	
hereby authorize disclosure, as defined under	the privacy regulations promulgated	pursuant to the	Health Insurance	Portability and
Accountability Act of 1996, of my protected he	alth information ("PHI") as follows:			

- 1. Classes of Persons Authorized to Disclose My PHL. I authorize each doctor, hospital, laboratory, nurse, pharmacy, benefits manager, physician, physician practice group, insurance organization and any other type of health care provider (each, an "Authorized HCP") having any PHI about me to disclose any and all of my PHI as provided under this authorization. I authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- 2. Classes of Persons Authorized to Receive My PHL. I authorize each Authorized HCP to disclose my PHI under this authorization to WELCOME FUNDS INC including a) any of its affiliates, agents, subsidiaries, corporate parents, independent contractors, consultants, service providers and authorized representatives and the officers, directors and employees of each, and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, underwrite and solicit bids for the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers and stop-loss re-insurers and his or their affiliates, agents, subsidiaries, corporate parents, independent contractors, consultants, service providers and authorized representatives and the officers, directors and employees of each (each, an "Authorized Recipient"). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- 3. Description of PHI Authorized for Disclosure and Purpose of Disclosure. This authorization shall apply to any and all of my health and medical data, information and records, whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing the Authorized Recipient to 1) evaluate and/or underwrite my health or medical condition, or life expectancy, in connection with the possible sale of any life insurance policy, or certificate of life insurance, under which my life is insured; and 2) monitor, track or verify my health or medical status and condition in connection with any life insurance policy under which my life is insured that an Authorized Recipient, or any other person or entity, purchases. In addition, I acknowledge that some state and federal laws prohibit the further disclosure of drug, alcohol or HIV related information without specific written consent. This authorization shall serve as such consent in order for each Authorized Recipient to perform the functions described herein.
- 4. **Expiration of Authorization.** This authorization shall remain valid until, and shall expire, one year after the date of my death or the maximum period as allowed by state or federal law.
- 5. **Right to Revoke Authorization.** I acknowledge and understand that I may revoke this authorization any time with respect to any Authorized HCP by notifying such Authorized HCP in writing of my revocation of this authorization and delivering my revocation by mail or personal delivery at such address designated to me by such Authorized HCP; provided, that, any revocation of this authorization shall not apply to the extent that the Authorized HCP has taken action in reliance upon this authorization prior to receiving written notice of my revocation.
- 6. <u>Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.</u> No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

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List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):		
Authorized by:		
Signature of Individual (Second Insured)	Printed Name	Date
Signature of <b>Legal Representative</b> of Second Insured (if any)	Printed Name	Date
Description of Legal Representative's <b>Authority</b> (if any):		

(POA, Guardian ad Litem or similar status – Please attach legal documents for verification)



## Selling Your Life Insurance Policy

Understanding Viatical Settlements

## What is a Viatical Settlement?

A viatical settlement is the sale of a life insurance policy to a third party. The owner (*viator*) of the life insurance policy sells the policy for an immediate cash benefit.

The buyer (the viatical settlement provider) becomes the new owner of the life insurance policy, pays future premiums, and collects the death benefit when the insured dies.

At one time, most viatical settlements were from people with a life-threatening illness. Now, individuals who are not facing a health crisis may sell their life insurance policies to get cash.

Your state insurance department and the National Association of Insurance Commissioners want you to have the facts before you sell your life insurance policy. This brochure provides some of that information, but it is only a starting point. Consult your own professional financial advisor, attorney, or accountant to help you decide if this is the most suitable arrangement for you.

#### **Consider Your Options**

If you're selling your policy to get cash to pay expenses, check all of your options. You may find a way to get more cash from your life insurance policy.

- 1. Ask your insurance agent or company if you have any cash value in your life insurance policy. You may be able to use some of the cash value to meet your immediate needs and keep your policy in force for your beneficiaries. You may also be able to use the cash value as security for a loan from a financial institution.
- 2. Find out if your life insurance policy has an accelerated death benefit. An accelerated death benefit typically pays some of the policy's death benefit before the insured dies. It may be a way for you to get cash from a policy without selling it to a third party.

### **Consumer tips**

- Comparison shop. Get quotes from several companies to make sure you have a competitive offer.
- Find out the tax implications. Not all proceeds received from the sale of your life insurance policy are tax free.
- It's important to know that any of your creditors could claim your cash settlement.
- Find out if you will lose any public assistance benefits such as food stamps or Medicaid if you get a cash settlement.
- The buyer of your policy can periodically ask you about your health status. The buyer is required to give you a privacy notice outlining who will get this personal information. Be sure to read it.
- Check all application forms for accuracy, especially your medical history. All questions must be answered truthfully and completely.
- Make sure the viatical settlement provider agrees to put your settlement proceeds into an independent escrow account to protect your funds during the transfer.

Find out if you have the right to change your mind about the settlement AFTER you get the money. If so, how many days do you have to reconsider and return the money?

#### **Questions to Ask**

- Do I still need life insurance protection?
- If I sell my policy, how do they decide how much cash I get?
- Is this an employer or other group policy? If so, do I need permission to sell it?
- If I sell my policy, who will be the legal owner?
- Do I need the advice of a tax or estate planning advisor before I decide to sell my policy?
- Who will have specific information about me, my family or my health status?
- After I sell my policy, can it be resold by the buyer?

Your state insurance department may have a list of viatical settlement providers and brokers that are licensed to do business in the state. Contact them to make sure yours are on the list.

## Always Check with Your State

- Contact your state insurance or securities departments to learn about the issues and risks of viatical settlements if:
- you're considering selling your life insurance policy;
- you're asked to sell your life insurance policy and your health hasn't changed since you bought the policy;
- you're asked to buy a new life insurance policy and immediately sell it for cash.

# Buying a Life Insurance Policy?

If you're interested in buying a life insurance policy as an investment, contact your state insurance department before you make a decision.