

WHEN BUYERS COMPETE, POLICY OWNERS WIN!

Jerry purchased a \$500,000 Universal Life policy seven years ago to provide his wife with "peace of mind." Unfortunately, he could no longer afford the premium payments and contemplated letting the policy go. Jerry's wife saw a TV commercial from a direct buyer, called a life settlement provider, about selling a life insurance policy for cash. Jerry decided to call the direct buyer and after waiting several months, he was offered \$30,000 for his policy. Jerry was skeptical and thought the purchase price was low given his age and health history. He then contacted Welcome Funds, "just to be sure." Welcome Funds conducted a transparent auction securing a total of 10 offers. In the end, Jerry and his wife received a check for \$100,000, 233% more than the offer from the direct buyer!

Policy's Insured Male | Age 78

Health Status Fair

Policy Type Universal Life

Face Amount \$500,000

Annual Premium \$20,794

Surrender Value \$13,794

Life Settlement Payout... \$100,000



Services may not be available in all states. The above case study is taken from the internal files of Welcome Funds. Case studies are provided for informational and educational purposes only. Results may vary. Qualification is based on age, health, and future premium costs, and not all policies will qualify for an offer. The client's name has been changed to protect his privacy. The following summary represents the transactional averages of Welcome Funds Inc. for policies closed between 1/1/2024 to 6/30/2024: \$1,597,955 face value, \$285,477 net amount paid to seller, 20.01% of net death benefit paid to seller, 9 bids negotiated per closed policy, and insured age of 75.97. 21 licensed Life Settlement Providers were included in our auction process and closings were completed with 12 licensed Life Settlement Providers. \$1 Billion paid to our clients and 36,000 offers negotiated are based on actual settlements negotiated by Welcome Funds Inc. since its inception

ABOUT WELCOME FUNDS

For the past 24 years, Welcome Funds has served the best interests of policy owners by maximizing life settlement offers through auction-based negotiations with the top buyers in the market.

Offers **Negotiated**

Paid to **Consumers**

Average # of **Bids Per Policy**

CONTACT US FOR A FREE PRICE-FIRST POLICY VALUATION REPORT



CALL 1.877.227.4 www.welcomefunds.com/pricefirst